



CLIMB

US Vendor Line Card

May 2026

Emerging Vendors – US (Logos)

SOFTWARE APPLICATION & LIFECYCLE

SECURITY

DATA MANAGEMENT

VIRTUALIZATION & CLOUD

STORAGE & HCI

MSP Lines Only
Last Updated: May 2026

The image displays a grid of vendor logos categorized into five industry sectors. Each logo is accompanied by a small square icon indicating if the vendor is an MSP line only. The categories and their respective vendors are as follows:

- SOFTWARE APPLICATION & LIFECYCLE:** CONNECTIVITY, CATO NETWORKS, checkmk, FORTINET, GARLAND, opentext, PAESSLER, Parallels, SOLARWINDS, TeamViewer, VANDYKE SOFTWARE, BLUEBEAM, COREL, CoreView, flexera, freshworks, gocanvas, intel software, JETBRAINS, liongard, LogicMonitor, MindManager, MIRANTIS, nitro, opentext, Parallels, Progress, puppet, SCALE COMPUTING, SEAGULL SCIENTIFIC, SiteDocs, SMARTBEAR, TeamViewer, THREATDOWN, TechSmith, UltraEdit, WinZip, zendesk.
- SECURITY:** Acronis, arcserve, BINARY DEFENSE, Bitdefender, bugcrowd, CATO NETWORKS, Commvault, CORO, DARKTRACE, DASHLANE, DATACORE, Delinea, EGNYTE, EXTRAHOP, FIREMON, Forcepoint, flexera, FORTRA, FORTINET, GARLAND, halcyon, invicti, IRONSCALES, jamf, Kaseya, Kiteworks, LOGICGATE, LogRhythm, N-ABLE, opentext, proofpoint, SECLORE, SecurityScorecard, sumo logic, SOLARWINDS, SOPHOS, THALES, txOne, THREATDOWN, TrendAI.
- DATA MANAGEMENT:** Acronis, arcserve, Commvault, DATACORE, Datadobi, FORTRA, Kaseya, Macrium Software, N-ABLE, opentext, PANZURA, SCALE COMPUTING, smartsheet, StorageCraft, VAST, wasabi.
- VIRTUALIZATION & CLOUD:** Canonical, Commvault, DATACORE, flexera, FORTRA, LogicMonitor, opentext, SCALE COMPUTING, SEAGATE, SiteDocs, SUSE, sumo logic, smartdeploy, wasabi.
- STORAGE & HCI:** CLOUDIAN, DATACORE, opentext, PANZURA, Quantum, SCALE COMPUTING, SEAGATE, SUPERMICR, Tintri, wasabi.



Connectivity

Cato Networks
CheckMK
Fortinet
Garland Technology
Opentext
Paessler
Parallels
Solarwinds
TeamViewer
Vandyke

Data Management

Acronis
Arcserve
Commvault ++
Datacore
Datadobi
Fortra
Kaseya
Macrium Software
N-Able
Opentext
Panzura
Scale
Smartsheet
Storage Craft
Thales
Vast
Wasabi

Security

Acronis
Arcserve
Binary Defense
Bitdefender
Bugcrowd
Cato Networks
Commvault ++
Coro
Darktrace
Dashlane
Datacore
Delinea
Egnyte
Extrahop
Firemon
Flexera
Forcepoint
Fortinet
Fortra
Garland Technology
Halycon
Invicti
Ironscale
Jamf
Kaseya
Kiteworks
LogRhythm

Storage & HCI

Cloudian
Datacore
Opentext
Panzura
Quantum
Scale
Seagate
Supermicro
Tintri
Wasabi

Software & Application Lifecycle

Bluebeam
Corel
CoreView
Extensis
Flexera
Freshworks
GoCanvas by Bluebeam
Intel Software
Jetbrains
LogicMonitor
MindManager
Mirantis
Nitro
Opentext
Parallels

Progress
Puppet
Scale
Seagull Scientific
SiteDocs by Bluebeam
Smartbear
TeamViewer
TechSmith
Threatdown
UltraEdit
Winzip
Zendesk

Virtualization & Cloud

Canonical
Commvault ++
Datacore
Flexera
Fortra
LogicMonitor
Opentext
Scale

Seagate
SiteDocs by Bluebeam
SmartDeploy
Sumo Logic
Suse
Wasabi



Emerging Vendors - US (Alphabetical)

A

Acronis
Arcserve

B

Binary Defense
Bitdefender
Bluebeam
Bugcrowd

C

Canonical
Cato Networks
CheckMK
Cloudian
Commvault (MSP Only)
Corel
Coreview
Coro

D

Darktrace
Dashlane
Datacore
Datadobi
Delinea

E

Egnyte
Extrahop

F

Firemon
Flexera
Forcepoint
Fortinet
Fortra
Freshworks

G

Garland Technology
GoCanvas by Bluebeam

H

Halcyon

I

Intel Software
Invicti
IRONSCALES

J

Jamf
Jetbrains

K

Kaseya
Kiteworks

L

Liongard
LogicMonitor
LogRhythm

M

Macrium Software
MindManager
Mirantis

N

N-Able
Nitro

O

Opentext

P

Paessler
Panzura
Parallels
Progress Software
Puppet

Q

Quantum

S

Scale Computing
Seagate
Seagull Scientific
Seclore
Security Scorecard
Sitedocs by Bluebeam
SmartBear
SmartDeploy
Smartsheet
Solarwinds
Sophos
StorageCraft
Sumo Logic
Suse

T

Teamviewer
TechSmith
Thales
Threatdown
Tintri
TrendAI
TXOne

U

UltraEdit

V

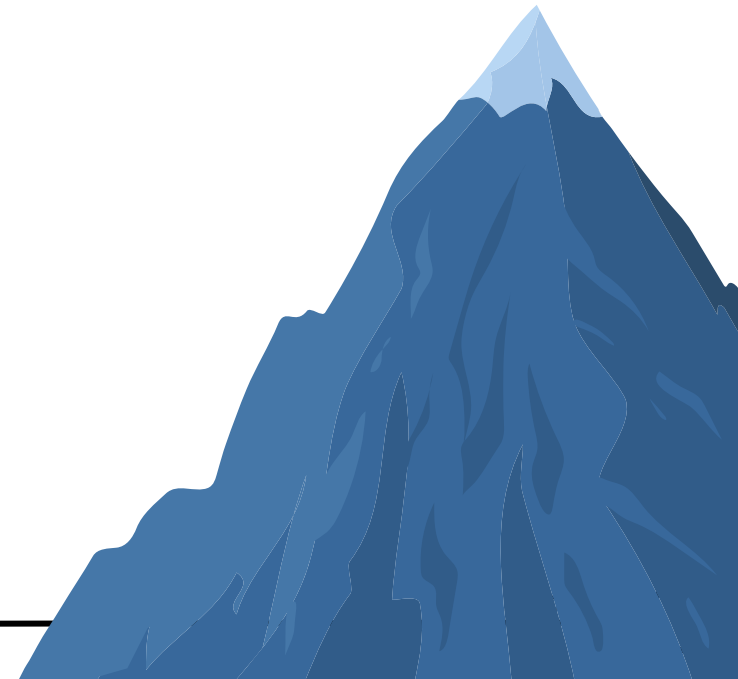
Vandyke
VAST Data

W

Wasabi
WinZip Computing

Z

ZenDesk





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Thank You!